

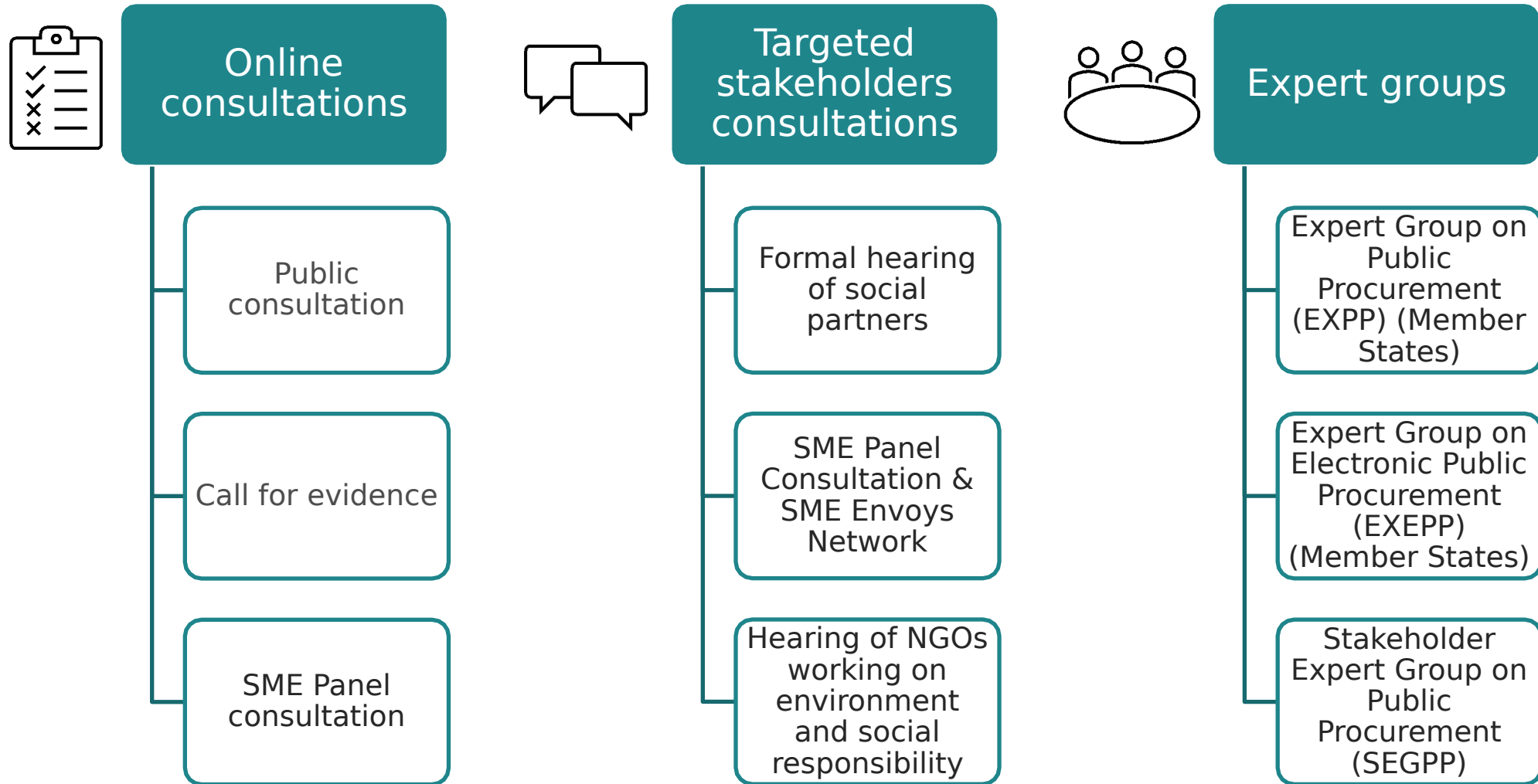


Revision of the Public Procurement Directives

Results of the Public Consultation

European Commission
DG GROW

Consultation activities – Overview



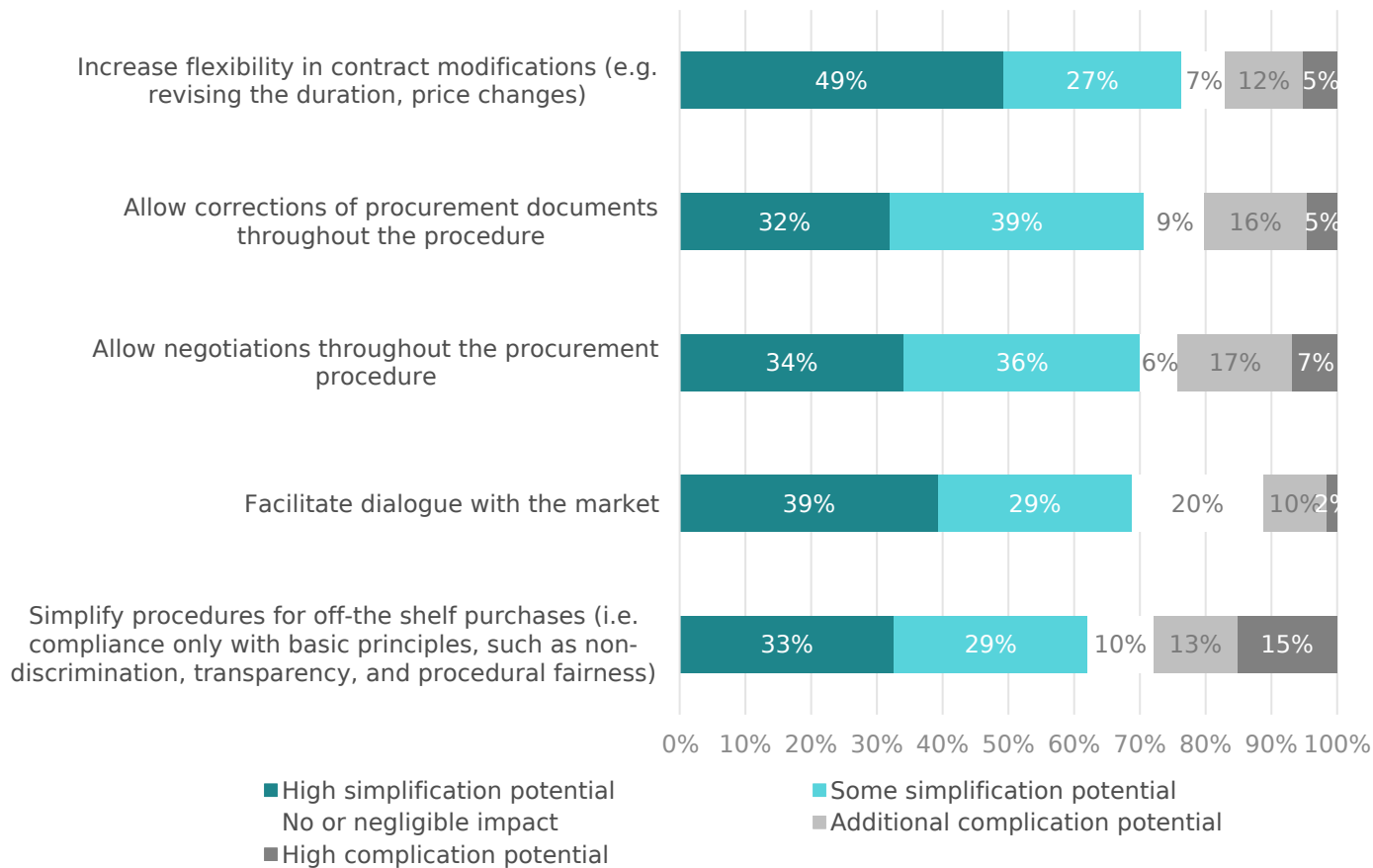
Improving efficiency and transparency

Ranking of the proposed characteristics of the new public procurement legal framework in a decreasing order

- ∅ Prioritise **broader policy goals** by moving beyond lowest-cost paradigm
- ∅ Make procurement **rules more flexible**
- ∅ **Reduce administrative burden** through **full digitalization**
- ∅ Considerable degree of **alignment across stakeholder groups except EU Public Authorities** (more flexible, less detailed rules)

	A. Move beyond the lowest-cost paradigm	B. More flexible rules	C. Reduce administrative burden through full digitalisation	D. Facilitate SMEs participation	E. Rules less prone to anti-competitive practices	F. Rules less prone to litigation	G. Less detailed rules	H. Facilitate the aggregation of demand	No. of responses
All	1	2	3	4	5	6	7	8	984
Public Authorities EU	4	1	3	8	7	6	2	5	129
Large companies EU	1	2	3	8	4	6	5	7	135
SMEs EU	1	2	4	3	6	7	5	8	94
Business associations EU	1	3	2	4	5	7	6	8	220
Trade unions EU	1	4	6	7	3	2	8	5	111
NGOs EU*	1	3	4	2	7	5	8	6	102
Academia	2	1	5	6	8	4	3	7	25
Citizens + other EU**	1	2	3	4	7	6	5	8	142
Non-EU	1	3	2	7	5	4	6	8	26

Simplification of procedures



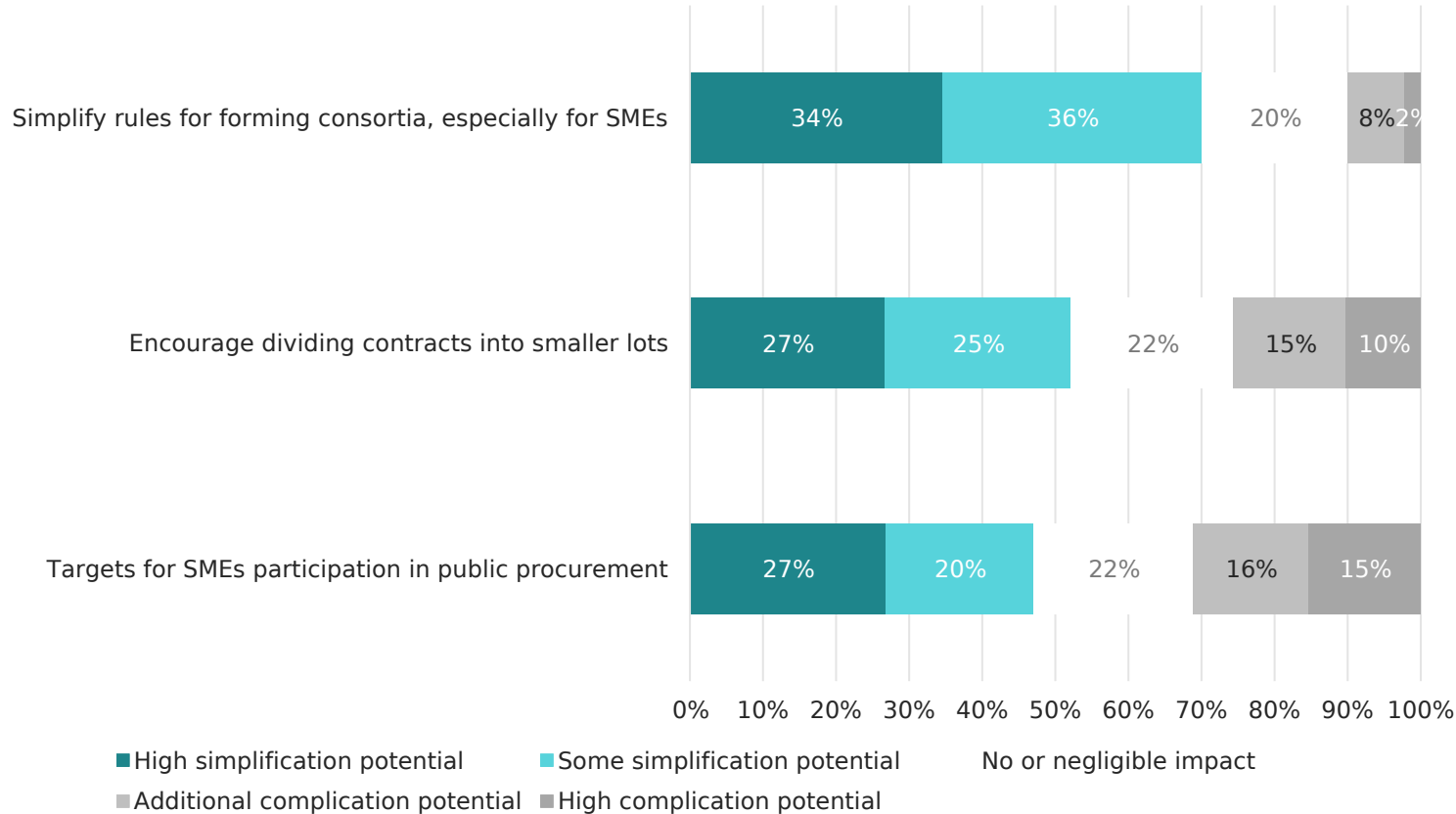
∅ **Strong support** also for:

∅ **once-only principle** for documentation submitted by bidders (87%)

∅ **model contract templates & technical specifications templates** for public buyers (75%)

∅ Simplification measures are expected to lead to **more competition** as well as **faster procurement processes** (81%)

Support SMEs



- Ø Almost all stakeholder groups: **simplified rules for forming consortia** most effective simplification measure
- Ø SMEs ranked **simplifying rules** and **targets** equally (78%)
- Ø Trade unions preferred **dividing contracts into lots** (81%)

Green, social & innovation procurement

Ranking of the proposed characteristics of the new public procurement legal framework in a decreasing order

- ∅ Prioritise **quality over price** when seeking value for money
- ∅ **Alignment** across stakeholder groups except EU Public Authorities (less detailed rules and avoid administrative burden)
- ∅ **Prioritise competition and price savings** ranked the least popular

	A. Prioritise quality over price	B. Facilitate environmentally friendly purchases	C. Facilitate purchases of innovative solutions	D. Facilitate socially responsible purchases	E. Avoid additional administrative burden	F. Facilitate SME participation	G. Less detailed rules	H. Prioritise competition and price savings	No. of responses
All	1	2	3	4	5	6	7	8	975
Public Authorities EU	4	3	5	6	1	8	2	7	130
Large companies EU	1	2	3	6	4	7	5	8	134
SMEs EU	1	4	2	6	7	3	5	8	92
Business associations EU	1	5	4	7	3	2	6	8	220
Trade unions EU	2	3	4	1	7	5	6	8	110
NGOs EU*	1	2	4	3	6	5	7	8	102
Academia	2	3	5	6	1	7	4	8	26
Citizens + other EU**	1	2	4	3	5	7	6	8	136
Non-EU	1	3	4	6	2	7	5	8	25

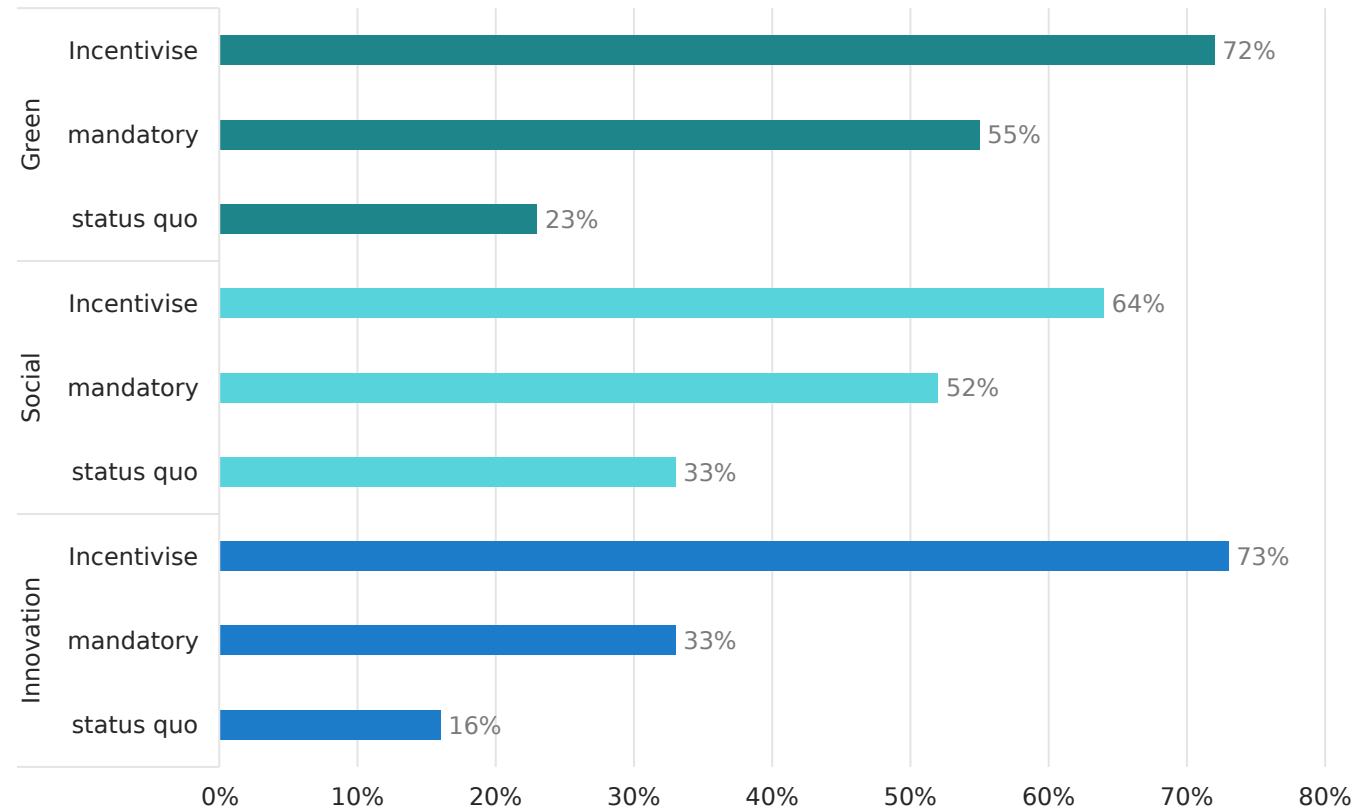
Green, social & innovation procurement

Ø Strong support to **further incentivise strategic procurement** (74% innovation, 71% green, and 64% social).

Ø Preference for incentivising procurement of **green and innovative** solutions is consistent across **all stakeholder groups**

Ø The same applies for **social procurement**, with the **exemption of SMEs and businesses associations**
7 (prefer *status quo*)

**Strategic Procurement:
Maintain, Mandate, or Incentivise? (%)**



Made in Europe

Ranking of the proposed characteristics of the new public procurement legal framework in a decreasing order

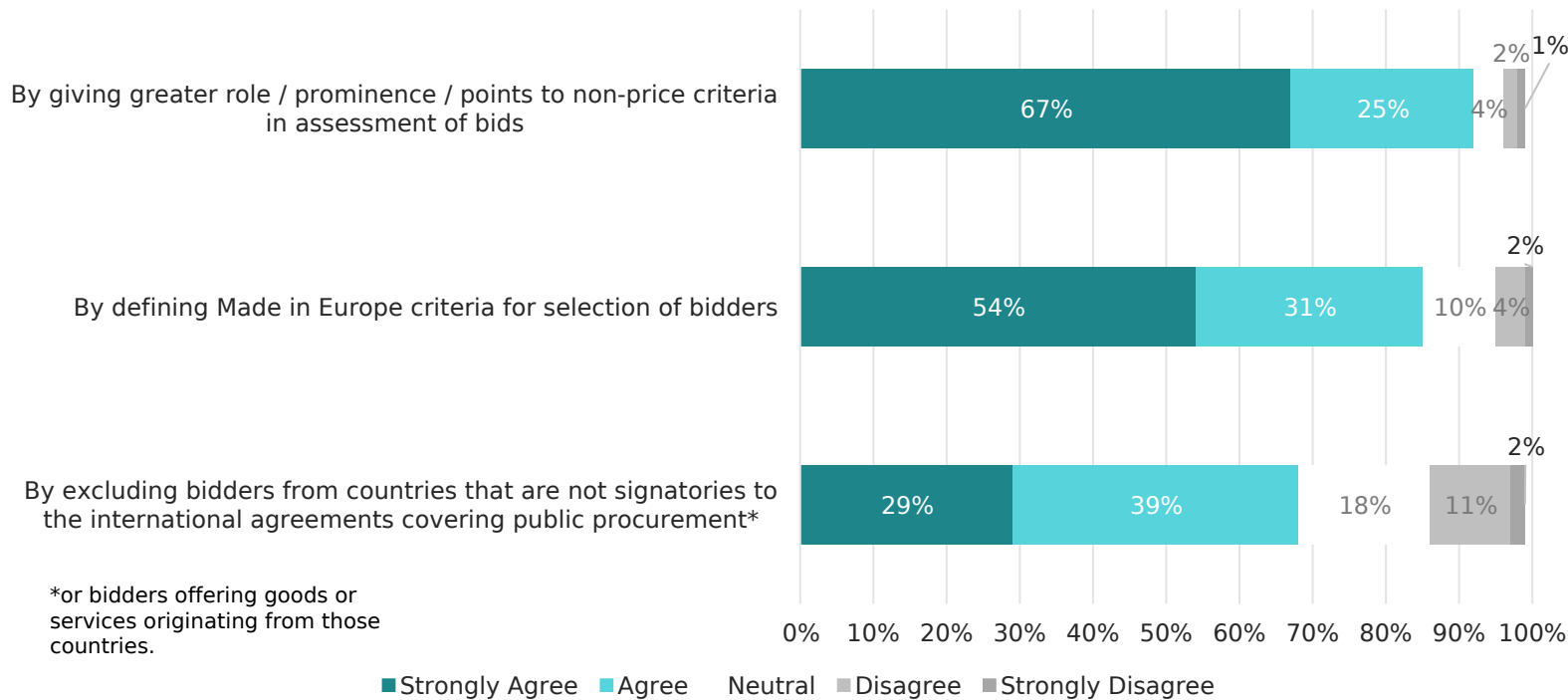
Ø Give **preference to European industry**, products and services **in sectors that are critical** to EU economic security / of strategic importance

Ø Notable **alignment** across stakeholder groups except for **Public Authorities, Academia** (more flexible rules, avoid administrative burden) and **non-EU respondents**

	A. Preference to European industry in critical sectors	B. General preference to European industry	C. More flexible rules	D. Avoid administrative burden	E. Rules less prone to litigation	F. Less detailed rules	G. Prioritise competition and price savings	No. of responses
All	1	2	3	4	5	6	7	960
Public Authorities EU	3	5	1	2	6	3	7	129
Large companies EU	1	2	3	4	6	5	7	132
SMEs EU	1	4	3	2	5	6	7	92
Business associations EU	1	3	4	2	5	6	7	216
Trade unions EU	2	1	4	6	3	5	7	108
NGOs EU*	1	4	2	5	3	6	7	98
Academia	4	5	1	2	6	3	7	23
Citizens + other EU**	1	2	3	4	5	6	7	137
Non-EU	5	7	2	1	4	3	6	25

Made in Europe: How?

How should European goods and services be prioritised in procurement processes? *



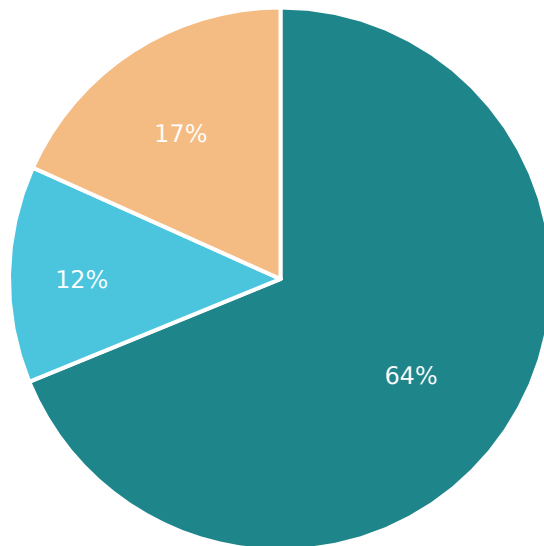
Anticipated impacts:

- Ø 92% foresee an increased chance of **EU bidders winning**
- Ø 84% consider Made in Europe measures would **boost investment** levels in the EU
- Ø 84% expect a boost in **EU employment** and
- Ø 81% foresee a boost in **EU innovation**.
- Ø 76% believe **retaliation** by third countries is likely

* This question was answered only by those who previously stated that **European goods and services should be prioritised** in the procurement process: **621 respondents**.

Digital Procurement Marketplace

Would you support creation of a digital public procurement marketplace?



- Yes, by interconnecting all existing Member States' eProcurement services.
- Yes, by replacing all existing Member States' eProcurement services with one central EU eProcurement service.
- No, the current environment of eProcurement services is appropriate.

Anticipated impacts:

- ∅ faster **exchange of documents** (87%)
- ∅ wider access to **cross-border** procedures (80%)
- ∅ **harmonisation of tender requirements** across Member States (79%)
- ∅ increased **transparency** to aid the prevention of irregularities (76%)
- ∅ **wider range** of procurement procedures available to economic operators (especially for SMEs) (76%)



Thank you

Detailed results of the Public Consultation: [EU public procurement rules – revision](#)

*European Commission
DG GROW*